



WHAT DOES THE PRACTICE OF OPEN RESEARCH DATA COST?
Developing a Financing Model for RADAR

Matthias Razum Open Science Days, Berlin - October 16, 2017 SCOPING YOUR SERVICE
COSTS
BUSINESS PLAN
PRICING



#### **RADAR – RESEARCH DATA REPOSITORY**

RADAR (Research Data Repository) is a

- cross-disciplinary research data repository
- for the archival and publication of research data
- of completed scientific studies and projects.

Funded by DFG from September 2013 until August 2016

No competition with established disciplinary data repositories

Emphasis on "Long tail"







LUDWIG-MAXIMILIANS-UNIVERSITÄT MÜNCHEN

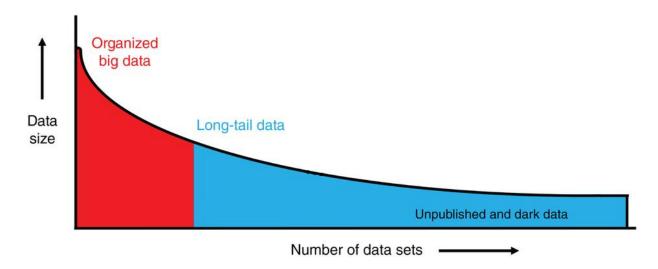




# THE ,LONG TAIL' IS RELEVANT

"The majority of datasets produced through research are part of the 'Long Tail of Research Data'"

Source: Humphrey C (2014): OpenAIRE-COAR Conference, Athens



Source: Ferguson et al. (2014): Big data from small data: data-sharing in the 'long tail' of neuroscience.

DOI: 10.1038/nn.3838



# **COOPERATION PARTNERS**



Consulting service, marketing and publicity (together with FIZ Karlsruhe)



Data storage and IT infrastructure



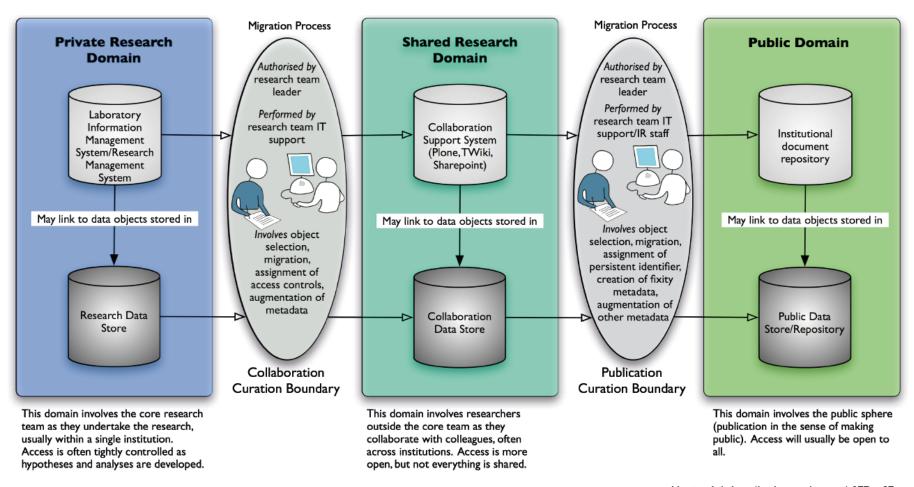
Data storage



Registration of DOI



# DATA LIFECYCLE AND FOCUS OF RADAR



Version 1.4, http://andrew.treloar.net/, 07Dec07



### **RADAR SERVICE LEVELS**

#### **Data Archival**

- "dark archive"
- Flexible retention period (5, 10, 15 years)
- Data providers control access rights (private/shared/public)



#### **Data Archival with Publication**

- Unlimited retention period (25+ years)
- Optional embargos
- DataCite DOI
- Interface for peer review
- Choice of licenses, no CCO required
- Metadata indexed, e.g. by RADAR, DataCite, Clariavate, Google



### **DATA SECURITY**

- For each dataset, a checksum is calculated upon ingest
- The checksum is re-calculated after writing to tape ('read after write')
- Three copies at three locations (2x Karlsruhe, 1x Dresden)
- Different hardware, software and administration
- Routine migration of data to new storage media, including fixity check



Quelle: SCC, Karlsruher Institute for Technology (KIT)



# **LEGAL ISSUE**

- For offers with costs, liability for cardinal obligations cannot be limited (when using standardized contracts)
- Liability risks include loss or corruption of archived data
- The monetary value of research data is hard to calculate, therefore little indication of the amount of damage
- Nearly impossible to find an insurance willing to cover such a risk
- → Organizational and technical solution to minimize risks







### **SUMMARY**

#### Within the scope

Data of completed research projects

Bitstream preservation

Three copies, two data centers

 25+ year retention phase for published data

• 'Long-tail' data



- Management of active data
- Data curation
- Functional long-term preservation
- Regular fixity checks
- Insurance
- No 'big data' disciplines



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### **FIXED COSTS PER ANNUM**

<ul><li>Program Manager (12 PM)</li></ul>	132,000.00 \$
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- System administration (3 PM) 33,000.00 €
- Software maintenance and development (9 PM) 99,000.00 €

#### Material costs

<ul> <li>Temporary storage</li> </ul>	1,694.00 €
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- Virtual machines 10,648.00 €
- Licenses and maintenance contracts 1,000.00 €
- Travel expenses 10,000.00 €
- Information materials 5,000.00 €

FIZ Karlsruhe

€

# **FIXED COSTS PER ANNUM**

# Personnel costs (24 PM EG 13)

Program Manager (12 PM)	132,000.00€
• System administration (3 PM)  • FIZ Karlsruhe	33,000.00€
• Software maintenance and development (9 PM) Leibniz-Institut für Informationsinfrastruktur	99,000.00€

#### Material costs

Temporary storage	1,694.00€
<ul> <li>Virtual machines</li> </ul>	10,648.00 €
• Licenses and maintenance contracts	1,000.00€
• Travel expenses	10,000.00€
Information materials	5,000.00€
• Other	5,000.00€
	165,342.00 €



# **VARIABLE COSTS**

Archive storage (Tape) – per annum and GB	0,18€
Temporary storage – per annum and GB	0,42 €
Additional virtual machine – per annum (currently none)	2.662,00€



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# **TARGET GROUPS**

- Universities and research institutions
  - Institutional offering for research data management
  - Integration with existing institutional portals
- Researchers
  - Publication and archiving of research data from projects
- GLAM (cultural heritage)
  - Long-term preservation of digitized materials (master scans)
  - Access copies for online access



Quelle: Wikipedia Commons, Arthurrh. CC 3.0 BY SA



# **POTENTIAL MARKET**

427 universities and colleges in Germany, of which  $^{\sim}250$  produce research data (2015/16)

~1000 research institutions outside of universities (2014)

Source: destatis

Goal for the first five years:

- 30 contracts
- 1 PB (= 1 million GB) of archived/published data



Quelle: Wikimedia Commons/Ildar Sagdejev, CC-BY-SA 3.0



# **PROJECTIONS**

	Year 1	Year 2	Year 3	Year 4	Year 5
Number of contracts	3	8	13	20	30
Data volume	13 TB	51 TB	205 TB	484 TB	911 TB
Costs	167,157€	169,831€	172,570€	175,372 €	178,240€
Revenues	4,247 €	15,885€	55,343 €	132,101€	258,242 €
Marginal return	- 162,910 €	- 153,946 €	- 117,227 €	- 43,271 €	80,002 €



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# PRICING FOR ARCHIVAL

Fixed costs	0,17 €
Variable costs	0,18 €
Risk loading	0,04 €
VAT	0,07 €
per year/GB	0,46 €

Additional yearly service charge of 500.00 € (net price) per contract includes

- Temporary storage of 200 GB
- Contract management and invoicing



# PRICING FOR DATA PUBLICATION (ONE-TIME PAYMENT)

Fixed costs	1.13 €
Variable costs Risk loading	2.97 € 2.27 €
VAT	1.21 €
25+ years/GB	7.58 €

- Personnel costs are included for the first five years only
- Increased risk loading of 200%
- **34,7** % **discount** (7.58 € instead of 25\*0.46 € = 11.50 € per year/GB)



# **FURTHER EVOLVEMENT OF BUSINESS PLAN**

- Discount for data volumes > 50 TB
- Offer for consortia
- Open source with maintenance contracts
- Local storage of one copy/all copies
- One-time payment for archived data
- Annual fee for published data



# matthias.razum@fiz-karlsruhe.de Twitter: @RADAR\_Service



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