Corporate Tax Justice

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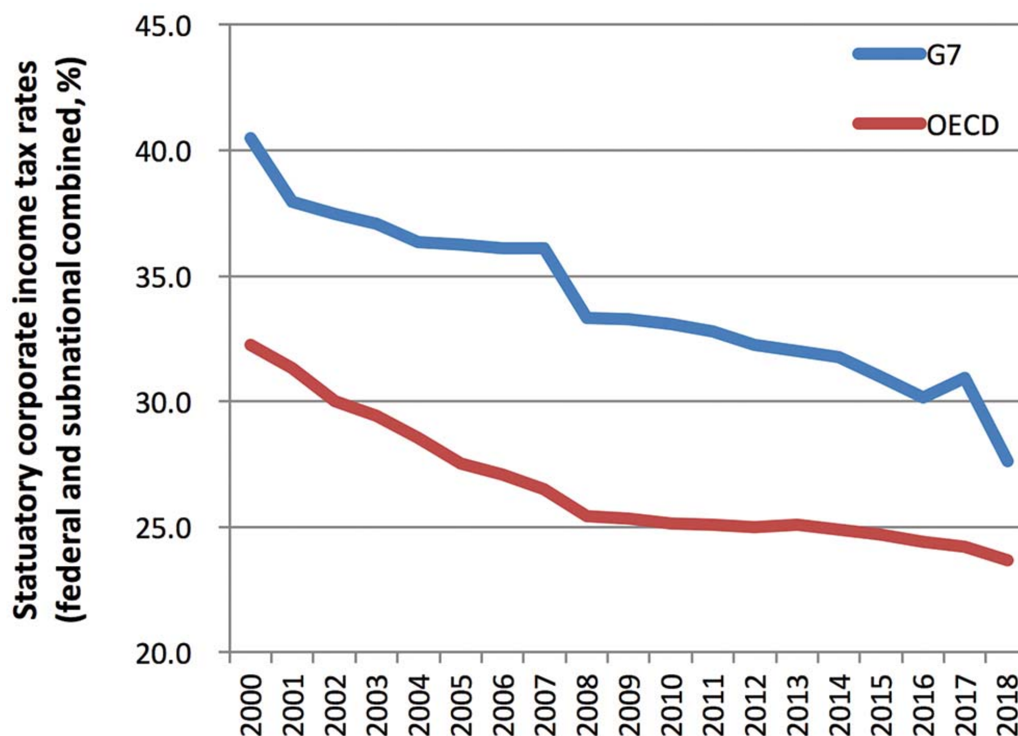
Tax cooperation seems to be more difficult to achieve through multilateralism than any other economic issue, despite growing consensus about the detrimental effects of corporate tax competition for both market integration and economic inequalities. Repeated attempts to harmonize corporate taxation have gained momentum since the financial crisis, with important proposals made by the OECD and the European Union. Yet failure to implement or even reach agreement on these proposals shows the need for leadership of the G7 in order to address the concerns of those countries that stand to lose most from corporate tax harmonization.

Detrimental effects

In the past, proponents of tax competition have underlined its positive effects on government efficiency, which were supposed to improve the provision of public services to respond to fleeting income. This argument generally does not hold for corporate taxation, since companies are much more mobile than citizens. As a result, we can observe a "race to the bottom" of corporate tax rates. Public choices are distorted in favor of the most mobile companies, with an increasingly important part of the tax burden born by the least mobile parts of a country's population.

Figure 1: Decrease in corporate tax rates

Source: OECD.Stat



In addition, tax competition places administrative burdens on companies operating in more than one country, where they have to adjust to often changing and diverse tax regimes, without the possibility to consolidate profits and losses at the company level. Initially, the desire to avoid double taxation on

companies and thus discrimination against foreign subsidiaries was a principal driver of early calls for European corporate tax harmonization.

The diagnosis of a problem changed in the last decade, not least in response to revelations about the extent of tax evasion or optimization by multinational companies. Moreover, the sovereign debt crisis in Europe brought fiscal capacity into sharp focus, either when countries with low levels of corporate taxation required international assistance to avoid sovereign default or when countries with high corporate tax rates saw their public budgets dwindle.

It is instructive to look at the increasing importance of tax havens in the profits of American companies. While profits have barely moved in the major economies where their consumers are located, they have grow more than seven times in only twenty years in seven low-tax nations: the Netherlands, Ireland, Bermuda, Luxembourg, Switzerland, the British Caribbean and Singapore, as Brad Setser showed in a NY Times Op-Ed on 6 February 2019. Today, Ireland alone is as important for US corporate profits as Italy, France, Germany, Japan, India and China combined.

It comes as no surprise that the tax privileges for large multinational companies creates an outrage among ordinary citizens that do not have the same options to reduce their legal tax obligations. Fighting inequalities requires upholding social cohesion between the shareholders of companies, workers and consumers. Fair corporate taxation is crucial to achieving it.

Difficult agreement

This realization has pushed governments to seek multilateral solutions to stop the downward spiral of corporate taxation. Most centrally concerned is the European Union, whose integrated and non-discriminatory market is now being exploited by small member states using taxation as a means to attract foreign direct investment. Taxation as a key attribute of national sovereignty has always been a difficult issue for the member states and is bound by unanimity requirements until this day. As a result, proposals to accompany the single market with corporate tax harmonization were unsuccessful until the end of the first decade of the 2000. In 2016, the Juncker Commission – under pressure from the recent Lux Leaks scandal – proposed a two-step scheme f,or a Common Consolidated Corporate Tax Base that provides a single set of mandatory rules for corporate taxation, allowing national variation,

but redistributing tax revenue among the member states where revenue was generated.

The adoption of these schemes in the Council is still pending, but one can expect opposition by the member states that stand to lose an important part of their tax revenue. The tensions were visible this spring, as the Council was unable to reach a consensus on the digital tax proposal that would have allowed taxing corporate giants such as Google, Amazon or Facebook. Fearing effects on other aspects of their digitalized economies, Ireland and the Scandinavian countries rejected even a watered-down version of the proposal France and Germany had tried to push for. When it comes to corporate taxation, which goes to the heart of economic development models within Europe, the EU is unable to find a common stance. Not only does it fail to become a global rule marker, the current fragmentation is also bad for European member states, companies and citizens. Moreover, it impedes moving forward on integration in much needed areas, such as banking union or capital market integration, and thus hampers the single market. Without corporate tax harmonization, the European Union stands to lose on all fronts.

A more promising route might be the OECD's Base Erosion and Profit Sharing (BEPS) initiative

launched by the G20 in Kyoto in 2016. By trying to improve the coherence of international tax rules, enforcing information sharing and closing loopholes for tax avoidance, BEPS counts 125 voluntary member countries today from both the OECD and the developing world. With minimal standards against harmful tax practices and tax treaty abuse, country-by-country reporting and mutual agreement procedures, BEPS paves the ground for coordination of corporate tax policies in a more transparent way.

The effectiveness of such coordination is already visible in the area of offshore accounts. Through the Automatic Exchange of Information initiative of the OECD, tax information is now transferred through 4500 bilateral agreements. As a result of this sea-change, bank deposits by individuals and companies in international financial centers has dropped by 34% over the past ten years, which represents 489 billions euros, and led to an additional tax revenue of 95 billion euros worldwide.

As tax coordination and information-sharing within the OECD advances, countries and multinational companies are getting used to a new environment of global tax rules that will impact foreign investment strategies and define the rules for taxing the digital economy. This paved the way for a rare moment of

consensus among the G20 this June to endorse a minimum tax rate for big tech companies and a framework on how taxes should be calculated, despite earlier concerns from the United States that the Franco-British proposal targeted in particular US companies. With the ambition to publish a work plan for implementation by 2020, the OECD has emerged as the most central coordination sight in global tax competition.

G7 leadership needed

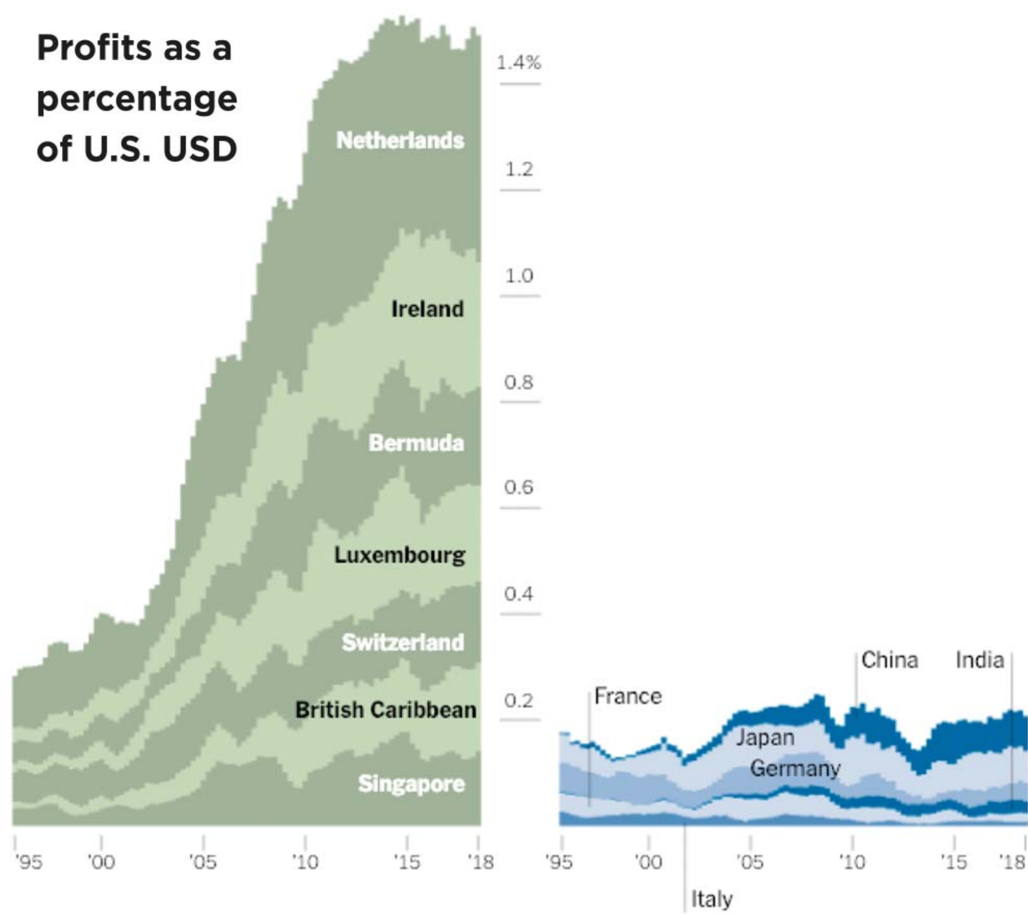
The recent OECD agreements and Japan's decisive role in facilitating this agenda need to be saluted as one of the most promising paradigm changes in global tax governance that would go a far step in fighting inequalities. But everything now hinges on the actual steps undertaken to get there. All the benefits of a multilateral consensus can be dashed in the implementation process.

This is why G7 leadership is crucial to pave the way for the ambitious G20 objectives. It is paramount that the G7 as well as the EU work in parallel to the OECD recommendations to facilitate cooperation between tax authorities. For all countries involved in the negotiations, the key question will be what will happen in the absence of agreement. If that default position allows the countries that benefit from the

current lack of regulation to continue reaping benefits, agreement will be more difficult to come by. Countries most eager to move forward, however, have underlined that they are willing to take unilateral steps. The United Kingdom for example has already announced a 2% levy on sales of digital services starting in April 2020. This is a strong signal that a return to the past is not likely. To avoid a myriad of country-by country solutions that companies could again seek to play against one another, the G7 will need to lock shoulders and move ahead on this important issue together.

Figure 2: Country of origin of US corporate profits

Source: New York Times, analysis of Bureau of Economic Analysis data by Brad Setser and Cole Frank


Profits as a percentage of U.S. USD
Netherlands
Ireland
Bermuda
Luxembourg
Switzerland
British Caribbean
Singapore
1.4%
1.2
1.0
0.8
0.6
0.4
0.2
'95
'00
'05
'10
'15
'18
France
Japan
Germany
China
India
Italy

The G7 has the opportunity to send a clear message about global inequalities by further strengthening the fight against corporate tax optimization. It should bolster minimum tax rates jointly, reiterate the central principles that will guide implementation and be pioneers in tax authority cooperation that will make abuse less and less likely in the world's major economies. Strong support by the G7 will help set a standard for the G20 work plan and facilitate a European agreement on a common and consolidated corporate tax regime. The alternative is a world were multinational companies benefit from global markets and governments fight a losing battle within their much smaller political jurisdictions. In such as setting, the fight against global inequalities would be doomed.