This postprint was originally published by Elsevier as:

Supplementary material to this article is available. For more information see https://hdl.handle.net/21.11116/0000-0000-A-D357-6

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When knowledge is blinding: The dangers of being certain about the future during uncertain societal events

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Abstract

Past research has independently examined the concepts of certainty and future thought. Here we combine these concepts by examining the cognitive and behavioral outcomes of certainty about the future during periods of societal uncertainty. Three studies (N = 1218) examined future certainty, defined as feeling certain about some future event or outcome, during two major societal events of uncertainty—the COVID-19 pandemic and the 2020 U.S. Presidential Election. In Study 1, certainty about positive or negative futures of COVID-19 (e.g., the pandemic will end soon; the pandemic will never end) predicted poorer information seeking—ignorance of medical experts, adherence to conspiratorial thinking, and lower objective knowledgesability about COVID-19. Building on these findings, in Study 2, future certainty predicted antisocial health behaviors, including failing to social distance. Study 3 extended these findings to the political domain—the 2020 Presidential Election. Future certainty that one’s preferred candidate would win the election predicted poor information seeking and antisocial behaviors in terms of claiming that the election was rigged, endorsing violence if one’s candidate lost, and, among Trump supporters, identifying with Capitol insurrectionists. These findings suggest that future certainty is linked to intellectual blindness and antisocial behaviors during important periods of societal uncertainty.

Keywords: Future thinking, COVID-19, Elections, Information seeking, Uncertainty

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Predicting the future is a highly regarded human faculty. As previous research has noted, beliefs about the future can be surprisingly accurate when based on past or present experiences (Bandura, 1977; Mellers et al., 2015; Mischel, 1973; Oettingen, 2012). For example, relying on statistical information, people can accurately predict weather trends and outcomes of sports events (e.g., Martino, 2003). Still, many times, and especially when relevant data or past experiences are unavailable, as is the case during unexpected events (e.g., an unforeseen pandemic), predictions may fail. As Plato (1915) wrote, beliefs are, of course, fallible, and the future is technically unknowable (see also Santas, 1990).

Though the future is often uncertain, people may sometimes feel certain about future events. Such felt knowledge is apparent in linguistic phrases, for instance, claiming that something “will definitely” happen or that one has “no doubt” about a specific unknown future (Simon-Vandenbergen & Ajmer, 2008). Despite people’s apparent willingness to adopt certainty about the future, past work has largely investigated certainty and future thought independently. Research has, for instance, examined attitudinal certainty (e.g., Petty & Krosnick, 1995; Skitka, 2010) and unfounded certainty (e.g., Burton, 2008; Gollwitzer & Oettingen, 2019). At the same time, studies have examined future thought (e.g., predictions, expectations) in relation to decision making (e.g., Gilbert & Ebert, 2002), motivation (e.g., behavior change; Oettingen, 2012), and affect (e.g., pessimism about the future, e.g., Miranda & Mennin, 2007). Here, we combine these two research areas—certainty and future thought—to investigate subjective certainty about future events (hereafter referred to as “future certainty”) as a psychological phenomenon. To do so, we examined the potential cognitive and behavioral outcomes of future certainty during two societal events of uncertainty—the COVID-19 pandemic and the 2020 U.S. Presidential Election. Given the lack of available information and people’s desire for information and knowledge during these uncertain events (e.g., Kruglanski & Orehek, 2012), future certainty should play a particularly important role in individuals’ cognition and behavior in these contexts.
1. Future certainty vs. beliefs

Certainty about the future differs from holding beliefs about the future—defined here as holding predictions about the future with some doubt. For one, certainty corresponds to a state of “knowing,” which includes greater mental rigidity and confidence than the state of “believing” (e.g., DeRose, 2008). Unlike beliefs held with doubt that can be updated in a Bayesian sense in response to new information, knowledge or certainty is not impacted by, and may even increase, in response to counter-information (Petty & Krosnick, 1995). Additionally, while beliefs are typically informed by experiences and facts (Bandura, 1977; Mischel, 1973; Oettingen, 2012), certainty or “felt-knowledge” is often informed by one’s desires and wishes, and is less founded in one’s experience and reality (Gollwitzer & Oettingen, 2019). Taken together, future certainty should operate as a mental state that is distinct from holding beliefs about the future, and in turn, have unique cognitive and behavioral consequences.

2. Potential outcomes of future certainty

Future certainty should impact how people think and act in the present, including whether people adapt or regulate their behavior, and how they plan for the future (e.g., Chignell, 2021; Oettingen, 2012; Oettingen & Chronik, 2018). Below, we outline two potential consequences of future certainty during uncertain societal events: poor information seeking (cognition) and antisocial actions (behavior). We selected these outcomes due to their relevance to the societal periods of uncertainty examined here—the COVID-19 pandemic and the 2020 Presidential Election. Regarding COVID-19, poor information seeking, such as accepting COVID-19 misinformation, and antisocial noncompliance behavior, such as refusing to wear a mask or social distance, were major societal problems during the pandemic (e.g., Gollwitzer et al., 2020; Roozenbeek et al., 2020). Regarding the 2020 Election, unfounded election fraud claims spread widely and quickly after the election, leading to the violence witnessed at the Capitol on January 6th, 2021 (e.g., Abilov et al., 2021).

2.1. Cognition: Poor information seeking

We propose that future certainty during uncertain societal events predicts poor information seeking—an ignorance of factual information and adoption of misinformation. When someone is certain (hits the sufficiency threshold), respective information search and seeking is felt as unnecessary (e.g., Chaiken et al., 1989; Weary & Jacobson, 1997). Future certainty, then, should foster ignorance of new information and confirmation bias, and in turn, poor decision making (e.g., Brannon et al., 2007). In contrast, predictions about the future held with doubt (i.e., beliefs; Blumenthal-Barby & Ubel, 2018) may distance individuals from the sufficiency threshold, and in turn, foster information seeking and well-informed decisions (Dietrich et al., 2016).

Our hypothesis is also supported by recent work on vulnerability to misinformation, Pennycook and Rand (2019) found that a construct thematically related to future certainty, overclaiming (claiming to know more than one can possibly know), predicts greater susceptibility to fake news. They suggest that overclaiming is an index of “non-reflectiveness” (i.e., lower analytical thinking), and therefore, relates to a tendency to fall for highly repeated (and thus fluent) information and a lower tendency to fact-check (Pennycook & Rand, 2021). Relatedly, recent work by Salovich et al. (2021) found that overconfidence in one’s claims reduces one’s ability to differentiate accurate from inaccurate information during a reading task, suggesting poor information seeking.

Despite being theoretically related to overclaiming and overconfidence, future certainty pertains specifically to certainty about something that is in the future—something that is yet unknowable (Gollwitzer & Oettingen, 2019). Therefore, it should be especially relevant and related to poor information seeking in novel or uncertain contexts. During the COVID-19 pandemic, those who held future certainty may have ignored reliable sources and instead embraced conspiratorial thoughts, thereby staying uninformed at a critical time. Or, during a moment of political uncertainty, such as the 2020 Presidential Election, individuals who were certain of the outcome before the election may have ignored facts disconfirming the outcome they predicted, and have been susceptible to unfounded claims (e.g., the election’s being rigged). In sum, future certainty during societal events of uncertainty may contribute to poor information seeking and in turn intellectual blindness at a particularly inopportune time.

2.2. Behavior: Antisocial responding

We also propose that future certainty during uncertain events may heighten antisocial behavior—acting in ways that harm or endanger others. Certainty entails an experience of possession of knowledge (Abelson, 1986), and thus may be subject to greater loss aversion than holding beliefs with doubt (Tversky & Kahneman, 1974). Indeed, previous work has found that opposition to attitudes held with certainty (vs. uncertainty) results in antisocial responding in the form of greater competitiveness (Rios et al., 2014) and anger (Niedbala et al., 2018). Relevantly, Mitzen and Schwellner (2011) theorize that political conflicts are motivated by misplaced competitiveness rather than uncertainty. In short, previous work indicates that certainty is a catalyst of antisocial responding.

More directly supporting our hypothesis, recent research by Gollwitzer et al. (2022) examined an epistemic structure termed “discordant knowing”—holding high (vs. low) certainty about a personal or societal issue that the majority of others judge as unknowable or wrong. They showed that this epistemic structure contributes to antisocial responding in the form of fanaticism (i.e., heightened aggression, determined ignorance, and an urge to join like-minded groups). Future certainty during uncertain societal events, such as the COVID-19 pandemic, may mirror discordant knowing as the future is unknowable in such contexts, and thus, may lead to the noted antisocial behaviors.

To summarize, past research suggests that future certainty during periods of societal uncertainty may encourage antisocial responding. For instance, during the COVID-19 pandemic, future certainty may have led individuals to ignore preventative COVID-19 measures (e.g., social distancing), in turn infecting vulnerable others. Similarly, regarding the 2020 Presidential Election, future certainty about one’s preferred candidate’s victory may have encouraged individuals to claim the election was rigged and endorse violence if the preferred candidate lost.

3. The present research

The COVID-19 pandemic and the 2020 U.S. presidential election—both highly uncertain societal events—provided us with unique circumstances to begin to examine the psychological outcomes of future certainty during uncertain societal events. Three studies examined whether certainty about the future of the COVID-19 pandemic (Studies 1 and 2) and the 2020 U.S. presidential election (Study 3) predicts cognitive and behavioral outcomes in terms of 1) poor information seeking (Studies 1–3), and 2) greater antisocial responding (Studies 2 and 3). Importantly, we always controlled for individuals’ matched beliefs about the future (predictions held with some doubt) to delineate the psychological outcomes specific to future certainty. Additionally, we examined whether potential outcomes of future certainty remain consistent across predictions of positive (e.g., “I know COVID-19 will disappear soon”) and negative futures (e.g., “I know that nothing is going to get better soon”).
4. Study 1: Future certainty and poor information seeking during COVID-19

Study 1 examined whether certainty about positive or negative COVID-19 futures predicted poor information seeking during the pandemic. Poor information seeking was assessed via 1) failing to adhere to medical experts, 2) adopting COVID-19 conspiracy theories, and 3) poor objective knowledgeability (performance on a COVID-19 knowledge quiz). To differentiate certainty from beliefs about the future, we measured beliefs about the future independently via content-matched items.

4.1. Method

4.1.1. Participants

An a priori power analysis for a correlational study with 0.90 power, an alpha of 0.05, and a small effect size ($r = 0.20$) suggested recruiting 258 participants. Considering potential attention failures and attrition, we requested 300 people on Prolific early in the pandemic (April 2, 2020). Two hundred ninety-six participants (155 females, 137 males, 4 other; 4.1% two or more races, 0.3% Native Hawaiian/Pacific Islander, 0.3% Native American, 2.4% unknown; 86.8% at least college graduate) passed the attention check and remained for analyses. Participants also completed the same measures one and two weeks after the initial assessment. Because the main variables showed strong over-time consistency (see Tables S1 & S2 in Supplementary Material A), we only focused on the initial assessment.

4.1.2. Measures

All measures are available here.

4.1.2.1. Future certainty. Two measures assessed participants’ certainty about positive and negative COVID-19 futures—by including the term know to capture participants’ certainty (e.g., “I know that everything is going to be fine soon”; 1: Strongly Disagree, 7: Strongly Agree; $\omega_z = 0.87$) (see Replication Study in Supplementary Material B). Certainty about negative COVID-19 futures was measured using an analogous 4-item measure (e.g., “I know that nothing is going to get better soon”; $\omega_z = 0.81$).

4.1.2.2. Beliefs about the future. Participants also rated matched belief versions of the certainty measures. The measures were identical except the word “know” was replaced with “believe” (positive: $\omega_z = 0.79$; negative: $\omega_z = 0.75$). This procedure was adapted from past work by Gollwitzer and Oettingen (2019), which has validated the efficacy of measuring certainty versus believing using the terms “know” versus “believe.” The order of the certainty and believing measures and the order of items within each measure were randomized.

4.1.2.3. Cognition: Poor information seeking. Poor information seeking was assessed in three ways: avoiding reliable information sources on COVID-19, seeking unreliable information sources on COVID-19 (i.e., conspiracy theories), and reduced objective knowledgeability about COVID-19. By measuring information seeking from reliable and unreliable sources (conspiracy theories) independently, we could examine whether future certainty predicts overall ignorance (i.e., ignorance of the event altogether regardless of the source) or specifically, ignorance of factual information (e.g., expert information). Finally, we assessed how much participants thought they knew about the virus—their subjective COVID-19 knowledgeability—to compare these judgments to their objective knowledgeability about the virus.

4.1.2.3.1. Reliable sources. Participants reported the degree to which they adhered to reliable information sources, namely, medical experts (“How are the following factors influencing to what extent you are socially distancing yourself from others?: Medical experts’ suggestions;” 1: Not at all, 7: Very much).1

4.1.2.3.2. Unreliable sources. Adherence to conspiratorial information was measured via a three-item measure adapted from van Prooijen’s (2016) conspiracy belief measure (e.g., “I believe that scientists are pressured to portray COVID-19 differently than is actually the case”; $\omega_z$)

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1 We also measured the extent to which participants left their house for shopping and paid attention to maintain 6 ft. distance from others. As stay-at-home orders were in place at the time, a ceiling effect emerged (about 50% of participants selected the highest scale point).

Note. $\beta$ coefficients are from fully standardized models.

Table 1
Study 1. Multiple regression analyses.

<table>
<thead>
<tr>
<th>Model</th>
<th>$	ext{df} = 293$</th>
<th>$\beta$</th>
<th>$p$</th>
<th>95% CI $\beta$</th>
</tr>
</thead>
<tbody>
<tr>
<td>Seeking reliable sources (medical experts)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Positive future Certainty</td>
<td>$-2.00$</td>
<td>$-0.17$</td>
<td>0.046</td>
<td>$[-0.34, -0.003]$</td>
</tr>
<tr>
<td>Positive future Belief</td>
<td>$1.26$</td>
<td>$0.11$</td>
<td>0.208</td>
<td>$[-0.06, 0.28]$</td>
</tr>
<tr>
<td>Negative future Certainty</td>
<td>$-2.53$</td>
<td>$-0.19$</td>
<td>0.012</td>
<td>$[-0.34, -0.04]$</td>
</tr>
<tr>
<td>Negative future Belief</td>
<td>$2.58$</td>
<td>$0.20$</td>
<td>0.010</td>
<td>$[0.05, 0.34]$</td>
</tr>
<tr>
<td>Seeking unreliable sources (conspiratorial thinking)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Positive future Certainty</td>
<td>$3.63$</td>
<td>$0.30$</td>
<td>$&lt;0.001$</td>
<td>$[0.14, 0.47]$</td>
</tr>
<tr>
<td>Positive future Belief</td>
<td>$-1.17$</td>
<td>$-0.10$</td>
<td>0.242</td>
<td>$[-0.26, 0.07]$</td>
</tr>
<tr>
<td>Negative future Certainty</td>
<td>$-4.51$</td>
<td>$0.34$</td>
<td>$&lt;0.001$</td>
<td>$[0.19, 0.46]$</td>
</tr>
<tr>
<td>Negative future Belief</td>
<td>$-2.10$</td>
<td>$-0.16$</td>
<td>0.037</td>
<td>$[-0.30, -0.011]$</td>
</tr>
<tr>
<td>Objective Knowledgeability (COVID-19 quiz)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Positive future Certainty</td>
<td>$-3.38$</td>
<td>$-0.28$</td>
<td>0.001</td>
<td>$[-0.44, -0.12]$</td>
</tr>
<tr>
<td>Positive future Belief</td>
<td>$-0.23$</td>
<td>$-0.02$</td>
<td>0.815</td>
<td>$[-0.18, 0.14]$</td>
</tr>
<tr>
<td>Negative future Certainty</td>
<td>$-2.52$</td>
<td>$-0.19$</td>
<td>0.012</td>
<td>$[-0.34, -0.04]$</td>
</tr>
<tr>
<td>Negative future Belief</td>
<td>$3.38$</td>
<td>$0.25$</td>
<td>0.001</td>
<td>$[0.11, 0.40]$</td>
</tr>
<tr>
<td>Knowledgeability gap (subjective-objective)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Positive future Certainty</td>
<td>$2.19$</td>
<td>$0.18$</td>
<td>0.030</td>
<td>$[0.02, 0.34]$</td>
</tr>
<tr>
<td>Positive future Belief</td>
<td>$1.47$</td>
<td>$0.12$</td>
<td>0.142</td>
<td>$[-0.04, 0.28]$</td>
</tr>
<tr>
<td>Negative future Certainty</td>
<td>$2.50$</td>
<td>$0.19$</td>
<td>0.013</td>
<td>$[0.04, 0.34]$</td>
</tr>
<tr>
<td>Negative future Belief</td>
<td>$-2.11$</td>
<td>$-0.16$</td>
<td>0.036</td>
<td>$[-0.31, -0.011]$</td>
</tr>
</tbody>
</table>

Originally published in: Personality and Individual Differences, 195, Article 111606, 2022, p. 3
4.1.2.3. Objective and subjective knowledgeability about COVID-19. We assessed objective knowledgeability about COVID-19 using a six-item quiz. The quiz was designed based on the available scientific information on the symptoms and spread of COVID-19 at the time (e.g., “The virus stays on plastic surfaces for a longer time than cardboard surfaces, true or false?”). Finally, we assessed subjective knowledgeability; participants self-reported the extent they possessed objective knowledge of COVID-19 on a seven-point scale (How knowledgeable are you about the recent outbreak of Covid-19 [Coronavirus] in your country?; 1: Not at all, 7: Extremely).

4.1.2.4. Demographics. Participants completed questions about demographic information, including an item assessing political orientation (1: Very Conservative, 7: Very Liberal).

4.1.3. Results

4.1.3.1. Preliminary analyses. Certainty about positive ($M = 3.21, SD = 1.51$) and negative futures of COVID-19 ($M = 3.15, SD = 1.40$) were normally distributed (skewness $< 0.9$). Interestingly, although certainty about positive and negative futures were contradictory in valence, they did not negatively relate to one another ($r = 0.009, ns$). However, and as expected, beliefs about negative $M = 3.80, SD = 1.35$) and positive futures ($M = 4.14, SD = 1.29$) did exhibit a strong negative relationship ($r = −0.44, p < 0.001$). This suggests that future certainty (as opposed to beliefs admitting doubt) may simply be for the sake of certainty in and of itself (regardless of content).

Among demographic variables, only political conservatism (positive future: $r = 0.14, p = 0.017$, negative future: $r = 0.13, p = 0.026$) significantly (though very weakly) correlated with certainty (after accounting for matched beliefs). This finding aligns with previously documented links between conservatism and the need for certainty and security (Federico & Malka, 2018; see Table S3 in Supplementary Material A).

4.1.3.2. Future certainty and poor information seeking during COVID-19. We conducted a series of multiple regressions, each predicting one of the three poor information seeking variables: avoidance of information from reliable sources (medical experts), seeking unreliable sources (conspiratorial thinking), and low objective COVID-19 knowledgeability. We entered certainty about the future and beliefs about the future simultaneously into the models as predictors to examine the unique predictive power of each variable on the outcome (i.e., the prediction of certainty after controlling for relevant beliefs, and vice versa). We conducted models for positive and negative futures separately (see Table 1 and Fig. 1 for all analyses).

Certainty about positive ($p = 0.012$) and negative COVID-19 futures ($p = 0.046$) predicted a reduced tendency to listen to medical experts. Additionally, future certainty about both positive and negative futures predicted a greater tendency to adhere to conspiracy theories on COVID-19 ($ps < 0.001$). These results indicate that certainty, whether it relates to positive or negative futures, specifically predicted poor information seeking toward medical experts rather than overall ignorance. Regarding objective COVID-19 knowledgeability, those with greater future certainty (of both positive and negative futures) performed worse on the COVID-19 quiz (positive future: $p = 0.001$; negative future: $p = 0.012$). To contrast objective with subjective knowledgeability, we created a knowledgeability gap score by z-transforming objective knowledgeability (performance on the COVID-19 quiz) and subtracting the former from the latter. When doing so, we found that future certainty significantly predicted this knowledgeability.

![Fig. 1](image-url)
gap; that is, the more certain participants were about the uncertain future, the more they thought they were knowledgeable about the virus as compared to what they in fact had (ps < 0.021).

Beliefs about positive COVID-19 futures did not relate to information seeking or objective knowledgeability about COVID-19. Beliefs about negative COVID-19 futures predicted information seeking variables, but in the opposite direction to certainty; it predicted a higher tendency to listen to medical experts, a lower tendency to endorse conspiracy theories, higher objective knowledgeability, and a lower knowledgeability gap (ps < 0.038). These findings are consistent with past work showing that negative affective states facilitate information-seeking in general (Kappes et al., 2012; Peeters & Czapski, 1990) whereas positive affective states may or may not impact information seeking (see Wegener et al., 1995).

5. Study 2: Future certainty and noncompliance with preventive COVID-19 measures

Study 1 found that future certainty relates to poor information seeking within the context of the COVID-19 pandemic. Study 2 focused on the manifestation of poor information seeking in behavior: Does certainty about the future relate to lower compliance with preventive health measures? Since such noncompliance behaviors can be considered antisocial, as they increase viral spread resulting in others’ hospitalization or death, Study 2 provides initial insight into whether future certainty predicts antisocial behavior during uncertain societal events.

Additionally, in Study 2, we tested the temporal stability of the proposed links. That is, we tested whether future certainty regarding COVID-19 at Time 1 predicts noncompliance with preventive health behaviors assessed approximately one week later (Time 2). To examine the robustness of the hypothesized relationships, we assessed and controlled for participants’ tendency to provide socially desirable responses and their general impulsivity; two factors that have been linked to individuals’ compliance with preventive health measures previously (e.g., Kristiansen & Harding, 1984; Thoma et al., 2021).

Notably, Study 2 focused on noncompliance with COVID-19 health behaviors during the 2020 Thanksgiving holiday. We suspected that some people may fail to comply with COVID-19 health guidelines by traveling or inviting guests over the holidays; indeed, the Centers for Disease Control and Prevention (CDC) warned that Thanksgiving might be a critical event in terms of viral spread (Forster & Renault, 2020).

5.1. Method

5.1.1. Participants

Three hundred participants were invited through Prolific two days before Thanksgiving (Time 1) and five days after Thanksgiving (Time 2) (see Study 1 for power analyses). One participant’s response was missing and another participant failed both attention questions. Analyses were conducted on 298 participants (160 female, 133 male, 5 nonbinary; Mage = 34.86, SDage = 12.44; 71.5% White, 10.4% Asian, 7.4% African-American, 5.4% Hispanic, 2.7% two or more races, 0.3% Native Hawaiian/Pacific Islander, 0.3% Native American, 2% unknown; 87.6% at least college graduate) at Time 1. 245 participants (136 female, 104 male, 5 nonbinary; Mage = 34.49, SDage = 12.69) answered the follow-up survey (Time 2; ~one week later).

5.1.2. Time 1 materials (before Thanksgiving)

All measures are available here.

5.1.2.1. Future certainty.

Certainty about positive (ωt = 0.88) and negative (ωt = 0.80) COVID-19 futures was assessed via the three items included in Study 1. We removed one item about finding the cure for COVID-19 from the original measure due to the medical developments at the time.

5.1.2.2. Beliefs about the future.

Belief items were identical to the certainty items, except the word know was replaced with believe (positive: ωt = 0.79; negative: ωt = 0.69).

5.1.2.3. Noncompliance with preventive health practices.

Failure to follow preventive COVID-19 health practices was assessed in three ways: Recent in-person contact with others, intentions for in-person contact during the Thanksgiving holiday (through inviting guests and traveling), and mask-wearing.

5.1.2.3.1. In-person contact.

Participants reported the number of days in the past week that they had in-person contact with familiar others who are not from their household (0 days–7 days).

5.1.2.3.2. Intentions for in-person contact during Thanksgiving.

We included two items. First, we tested participants’ intentions of inviting others for Thanksgiving: “Are you planning to invite people to your house for Thanksgiving?” (yes/no). Additionally, we tested intentions to travel during the Thanksgiving holiday: “Are you planning to travel (or have you already traveled) for the Thanksgiving holiday?” (yes/no).

5.1.2.3.3. Mask-wearing.

Mask-wearing was measured by subtracting the ratings on an item measuring the frequency of mask-wearing during the pandemic (“After the COVID-19 pandemic has started, you [insert the frequency of choice] wear a mask when you go outside.”; 1: Never, 7: Always) from the frequency of mask-wearing before the pandemic (“Before the COVID-19 pandemic, you [insert the frequency of choice] wore a mask when you went outside,” 1: Never, 7: Always).

5.1.2.4. Social desirability.

To account for participants providing socially desirable responses to questions about their preventive health practices, we assessed social desirability via a 13-item version of the Marlowe-Crowne Social Desirability Scale (Reynolds, 1982), ωt = 0.74.

5.1.2.5. Intuitive thinking.

To control for potential intuitive thinking effects (see Thoma et al., 2021), we measured analytical (vs. intuitive) thinking through the 3-item Cognitive Reflection Test (CRT). Higher CRT scores (calculated by taking the average of three questions) indicate greater analytical (vs. intuitive) thinking, ωt = 0.74.

5.1.2.6. Demographics.

The demographic measures were as in Study 1.

5.2. Time 2 materials (after Thanksgiving)

About one week after Time 1, participants responded to questions about in-person contact in the past seven days (capturing the Thanksgiving holiday) and traveling and inviting guests for Thanksgiving (they responded to the same questions in terms of their performed behaviors instead of intentions). We also measured mask-wearing among those who traveled or invited guests during the holiday. Because of the comparatively small number of participants who reported traveling or inviting guests, we did not have sufficient statistical power to test mask-wearing at Time 2.

5.2.1. Results

5.2.1.1. Preliminary analyses.

Consistent with Study 1, certainty about positive COVID-19 futures (M = 2.96, SD = 1.66) did not negatively predict certainty about negative COVID-19 futures (M = 3.05, SD = 1.53) despite the contradictory valence; on the contrary, we observed a weak positive correlation between these two variables, r(298) = 0.12, p = 0.03. Beliefs again differed from certainty; beliefs about positive COVID-19 futures (M = 3.85, SD = 1.45) negatively related to beliefs about negative COVID-19 futures (M = 3.62, SD = 1.40), r(298) = −0.43, p < 0.001. As in Study 1, future certainty related to political conservatism after accounting for beliefs about the future, (positive future: r = 0.23, p < 0.001, negative future: r = 0.27, p < 0.001; see Table S3).
Study 2. Multiple regression analyses.

<table>
<thead>
<tr>
<th>Model</th>
<th>Parameter</th>
<th>Time 1</th>
<th>β</th>
<th>p</th>
<th>95% CI β</th>
<th>Time 2</th>
<th>β</th>
<th>p</th>
<th>95% CI β</th>
</tr>
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<td></td>
<td></td>
</tr>
<tr>
<td>Positive future</td>
<td>Certainty</td>
<td>2.40</td>
<td>0.20</td>
<td>0.017</td>
<td>[0.04, 0.37]</td>
<td>2.32</td>
<td>0.22</td>
<td>0.021</td>
<td>[0.03, 0.42]</td>
</tr>
<tr>
<td></td>
<td>Belief</td>
<td>1.07</td>
<td>0.09</td>
<td>0.287</td>
<td>[−0.08, 0.26]</td>
<td>−0.45</td>
<td>−0.04</td>
<td>0.656</td>
<td>[−0.22, 0.14]</td>
</tr>
<tr>
<td>Negative future</td>
<td>Certainty</td>
<td>2.90</td>
<td>0.25</td>
<td>0.004</td>
<td>[0.08, 0.42]</td>
<td>2.71</td>
<td>0.24</td>
<td>0.007</td>
<td>[0.07, 0.44]</td>
</tr>
<tr>
<td></td>
<td>Belief</td>
<td>−1.94</td>
<td>−0.17</td>
<td>0.053</td>
<td>[−0.34, 0.002]</td>
<td>−1.74</td>
<td>−0.16</td>
<td>0.084</td>
<td>[−0.35, 0.02]</td>
</tr>
</tbody>
</table>

In-person contact w/ familiar others (before the Thanksgiving holiday)

\[ M = 2.25, SD = 2.37 \]

Intention to invite guests for Thanksgiving

\[ n_{yes} = 47, n_{no} = 251 \]

<table>
<thead>
<tr>
<th>Model</th>
<th>Parameter</th>
<th>Time 1</th>
<th>β</th>
<th>p</th>
<th>95% CI β</th>
<th>Time 2</th>
<th>β</th>
<th>p</th>
<th>95% CI β</th>
</tr>
</thead>
<tbody>
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<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Positive future</td>
<td>Certainty</td>
<td>3.74</td>
<td>0.32</td>
<td>&lt;0.001</td>
<td>[0.15, 0.49]</td>
<td>3.39</td>
<td>0.22</td>
<td>0.017</td>
<td>[0.04, 0.43]</td>
</tr>
<tr>
<td></td>
<td>Belief</td>
<td>−1.82</td>
<td>−0.16</td>
<td>0.079</td>
<td>[−0.31, 0.01]</td>
<td>−1.35</td>
<td>−0.12</td>
<td>0.177</td>
<td>[−0.31, 0.06]</td>
</tr>
<tr>
<td>Negative future</td>
<td>Certainty</td>
<td>2.78</td>
<td>0.24</td>
<td>0.006</td>
<td>[0.07, 0.41]</td>
<td>3.14</td>
<td>0.29</td>
<td>0.002</td>
<td>[0.11, 0.49]</td>
</tr>
<tr>
<td></td>
<td>Belief</td>
<td>−1.68</td>
<td>−0.15</td>
<td>0.093</td>
<td>[−0.32, 0.02]</td>
<td>−2.74</td>
<td>−0.25</td>
<td>0.006</td>
<td>[−0.45, −0.08]</td>
</tr>
</tbody>
</table>

Mask-wearing

\[ M = 4.70, SD = 1.99 \]

Having guests over for Thanksgiving

\[ n_{yes} = 41, n_{no} = 203 \]

Note. β coefficients are for fully standardized models. Left panel shows predictions for outcomes measured at Time 1 and right panel shows predictions for outcomes measured at Time 2.

Table 2

5.2.1.2. Future certainty and lack of preventive health practices

5.2.1.2.1. Time 1 (before Thanksgiving). We applied the same regression analyses as in Study 1, but onto preventative COVID-19 behaviors (see Table 2 and Fig. 2). After accounting for beliefs about the future, both certainty about positive and negative COVID-19 futures predicted more days with in-person contact with familiar others (i.e., lower social distancing; \( p = 0.017 \) and \( p = 0.004 \), respectively). Both forms of certainty also positively predicted participants’ intentions to invite guests (or having already invited guests; \( n = 47 \)) to their homes for Thanksgiving despite rising COVID-19 infection rates (\( p_s < 0.007 \)). Future certainty did not relate to traveling plans (\( p_s > 0.6 \); see Table S4 in Supplementary Material A), however, perhaps because the ability to
travel depended on the state guidelines at the time (twelve states had active travel restrictions; Wonacott, 2020). Also, notably, a smaller number of participants reported having travel plans (n = 33). Finally, while certainty about positive COVID-19 futures predicted reduced mask-wearing, p = 0.004, certainty about negative COVID-19 futures did not convincingly predict reduced mask-wearing (only a marginal link was observed, p = 0.060; see Table 2).

5.2.1.2.2. Time 2 (follow-up after Thanksgiving). The patterns were largely consistent in the follow-up survey after Thanksgiving (Time 2: ~7 days after Time 1). Both types of future certainty predicted having had guests over for Thanksgiving (n = 41; ps < 0.018). Additionally, both types of future certainty predicted more days of in-person contact with familiar others during that timeframe (in the prior week, which included the Thanksgiving holiday; ps < 0.022). Future certainty again did not relate to traveling (n = 31; ps > 0.1).

5.2.2. Beliefs about the future and preventive health practices

As in Study 1, beliefs about the future differed from future certainty. Beliefs about negative COVID-19 futures significantly predicted not having guests over for Thanksgiving (Time 2, p = 0.006) and marginally predicted lower in-person contact with others before and during Thanksgiving (ps < 0.085). Beliefs about positive COVID-19 futures did not relate significantly to preventive practices (ps > 0.286).

5.2.2.1. Robustness checks. As robustness checks, we reexamined the analyses predicting noncompliance with COVID-19 health behaviors when including intuitive thinking (i.e., CRT scores) or social desirability as additional predictors. When doing so, the pattern of results remained the same across all preventative behaviors (see Table S5-S6 in Supplementary Material A).


Study 3 had two main goals. First, we examined whether future certainty is linked to poor information seeking during another important societal event of uncertainty: the 2020 U.S. Presidential Election. Poor information seeking was assessed via participants’ endorsement of the 2020 Election as rigged. Indeed, past work has used the claim of rigged elections to measure conspiratorial thinking (e.g., Lamberty et al., 2018), and thus, poor information seeking (van Prooijen, 2016). Second, we more directly examined whether future certainty (during uncertain events) is linked to antisocial responding. To do so, we tested whether future certainty that one’s preferred candidate would win the 2020 Election predicted greater endorsement of violence as an acceptable behavior if that candidate lost and, in the case of Trump supporters, the degree to which they identified with the insurrectionists who violently stormed the United States Capitol on January 6th, 2021.

Study 3 also considered what happens when one’s future certainty is confirmed versus disconfirmed. Predictions about the future usually have some endpoint, where reality either conforms or disconfirms one’s prediction. The 2020 Presidential Election provided an ideal case to examine whether future certainty is linked to poor information seeking and antisocial behavior under three different possibilities: 1) the election results were not yet clear—predictions about the future were neither confirmed nor disconfirmed (Time 1: the day before the election; Time 2: the day after the election), 2) the election results were clear and confirmed participants’ predictions (Time 3: a day after the inauguration), and 3) the election results were clear and disconfirmed participants’ predictions (Time 3: a day after the inauguration).

Specifically, we hypothesized that, consistent with Studies 1 and 2, future certainty about the outcome of the election prior to confirmation or disconfirmation (Times 1 and 2) should predict poor information seeking (rigged election claims) and antisocial behavior (endorsement of violence as acceptable if one’s candidate lost hypothetically). Additionally, we hypothesized that future certainty about the election outcome would still predict poor information seeking and antisocial behavior if participants’ predictions were disconfirmed (if preferred candidate lost the election; Time 3). If participants’ predictions were ultimately confirmed (their preferred candidate won; Time 3), these hypothesized links with poor information seeking and antisocial behavior should be eliminated.

6.1. Method

6.1.1. Participants

One thousand participants were invited through Prolific. We oversampled (see previous studies for power analyses) to recruit a substantial number of Trump and Biden supporters. Three participants submitted the study with no completion code and data. One participant completed the study twice, and their second submission was removed. Twenty-one participants failed the attention check. We retained 975 participants (540 female, 403 male, 31 nonbinary, one missing; \(M_{\text{age}} = 32.21,SD_{\text{age}} = 11.35\); 68.8% White, 8.5% Asian, 8.4% Hispanic, 7.2% African-American, 4.9% two or more races, 0.4% Native American, 0.2% Native Hawaiian/Pacific Islander, 1.5% unknown; 86.4% at least college graduate) at Time 1 of the study. Participants who did not vote or were not eligible to vote or voted for candidates other than Trump and Biden were excluded from the analyses. 624 participants remained at Time 2 (111 Trump, 513 Biden supporters), and 427 participants remained at Time 3 (69 Trump, 358 Biden supporters). See Table S7 in Supplementary Material A for distributions. See pre-registration here.

6.1.2. Materials

6.1.2.1. Preference. Participants rated the statement, “I believe but have doubts that [the preferred candidate’s name piped in here] would win the 2020 Election predicted greater endorsement of violence as an acceptable behavior if that candidate lost and, in the case of Trump supporters, the degree to which they identified with the insurrectionists who violently stormed the United States Capitol on January 6th, 2021.”

Study 3 also considered what happens when one’s future certainty is confirmed versus disconfirmed. Predictions about the future usually have some endpoint, where reality either conforms or disconfirms one’s prediction. The 2020 Presidential Election provided an ideal case to examine whether future certainty is linked to poor information seeking and antisocial behavior under three different possibilities: 1) the election results were not yet clear—predictions about the future were neither confirmed nor disconfirmed (Time 1: the day before the election; Time 2: the day after the election), 2) the election results were clear and confirmed participants’ predictions (Time 3: a day after the inauguration), and 3) the election results were clear and disconfirmed participants’ predictions (Time 3: a day after the inauguration).

Specifically, we hypothesized that, consistent with Studies 1 and 2, future certainty about the outcome of the election prior to confirmation or disconfirmation (Times 1 and 2) should predict poor information seeking (rigged election claims) and antisocial behavior (endorsement of violence as acceptable if one’s candidate lost hypothetically). Additionally, we hypothesized that future certainty about the election outcome would still predict poor information seeking and antisocial behavior if participants’ predictions were disconfirmed (if preferred candidate lost the election; Time 3). If participants’ predictions were ultimately confirmed (their preferred candidate won; Time 3), these hypothesized links with poor information seeking and antisocial behavior should be eliminated.

6.1.2.1. Time 1 materials (the day before the election)

6.1.2.1.1. Preferred candidate. Participants selected the candidate they planned to vote for (or had voted for earlier via mail) in the upcoming election. The options also included not voting or not being eligible to vote.

6.1.2.1.2. Future certainty about the outcome of the election. Participants rated the statement “I know and am certain that [the preferred candidate’s name piped in here] will be elected as the next president” (1: Strongly disagree, 7: Strongly agree). We explicitly included the term “certainty” in the item to ensure that our findings extend beyond the operationalization of certainty versus belief utilized in Studies 1 and 2 (solely varying the terms “know” and “believe”).

6.1.2.1.3. Beliefs about the outcome of the election. Participants rated the statement, “I believe but have doubts that [the preferred candidate’s name piped in here] will be elected as the next president” (1: Strongly disagree, 7: Strongly agree). Again, we explicitly included the term “doubts” in the item to ensure that our findings extend beyond the operationalization of certainty versus belief utilized in Studies 1 and 2 (solely varying the terms “know” and “believe”).

6.1.2.1.4. Anti-social tendencies: Endorsing violence. We assessed the degree to which participants endorsed violent tendencies if their predictions about the election were disconfirmed (their preferred candidate lost) or confirmed (their preferred candidate won). We also assessed the degree to which participants endorsed violent tendencies if their predictions about the election were disconfirmed (their preferred candidate lost) or confirmed (their preferred candidate won).
predicted future—that their preferred candidate would be elected—did not occur (“How strongly do you agree with the following statement?: Violence would be justified if [the preferred candidate’s name piped in here] loses the upcoming presidential election; 1. Strongly disagree, 7. Strongly agree). 6.1.2.2.1. Poor information seeking: Rigged election claims. After participants selected their preferred candidate, they reported whether the election had been rigged by evaluating the item: “The 2020 Presidential Election was rigged” on a 7-point scale (1: Strongly disagree, 7: Strongly agree). 6.1.2.2.2. Antisocial responding: Endorsing violence. Same measure as Time 1. 6.1.2.3. Time 3 materials (the day after the inauguration) 6.1.2.3.1. Poor information seeking: Rigged election claims. Same measure as Time 2. 6.1.2.3.2. Antisocial responding: Identifying with the Capitol insurrectionists. We replaced the endorsing violence measure with a three-item scale measuring the extent to which participants identified with the Capitol insurrectionists (e.g., “Those who stormed the Capitol are not different from people like me;” 1: Strongly disagree, 7. Strongly agree), $\alpha_{23} = 0.81$. 6.1.3. Results 6.1.3.1. Preliminary analyses. We first compared Trump and Biden supporters in terms of their future certainty and beliefs about the future. Trump supporters were significantly more likely $(M = 4.33, SD = 1.74)$ than Biden supporters $(M = 3.68, SD = 1.48)$ to exhibit future certainty that their candidate would win the election, t(145.64) = 3.61, p < 0.001. At the same time, Biden supporters $(M = 5.1, SD = 1.47)$ were significantly more likely than Trump supporters $(M = 4.51, SD = 1.82)$ to believe (less certainty) that their candidate would win, t(145.76) = 3.73, p = 0.002. These findings align with the observed link between future certainty and political conservatism in Studies 1 and 2. 6.1.3.2. Main analyses. We applied the same regression analyses as in Studies 1 and 2; we entered future certainty and beliefs about the future (that one’s candidate would win the election) as predictors and poor information seeking and antisocial responding as the outcome variables. The specific outcome variables are discussed below. All analyses were conducted separately for Trump and Biden supporters (as pre-registered). 6.1.3.3. Poor information seeking 6.1.3.3.1. Before the outcome was official (the day after the election, Time 2). As predicted, future certainty that one’s preferred candidate would win the election, assessed at Time 1, predicted poor information seeking, that is, greater endorsement of the election as having been rigged at Time 2 (when the election results were not yet finalized; see Table 3 and Fig. 3). This relationship was significant for both Trump ($\beta = 0.27, p = 0.004$) and Biden supporters ($\beta = 0.10, p = 0.02$). The strengths of the observed links did not significantly differ between Trump and Biden supporters (the estimated 95% confidence intervals overlapped, $p > 0.05$). 6.1.3.3.2. After the outcome was official (the day after the inauguration, Time 3). After the election was officially called for Biden (Time 3), future certainty that Trump would win the election (assessed at Time 1), predicted poor information seeking—claiming that the election was rigged ($\beta = 0.46, p < 0.001$). Among Biden supporters, and indicating that confirmation of one’s prediction about the future eliminates the

| Table 3 |
| Study 3. Multiple regression analyses. |
| Trump supporters | Biden supporters |
| t | df | β | p | 95% CI β | t | df | β | p | 95% CI β |
|---|---|---|---|---|---|---|---|---|---|---|
| Certainty | 2.95 | 108 | 0.27 | 0.004 | [0.09, 0.45] | 2.29 | 510 | 0.10 | 0.022 | [0.01, 0.18] |
| Belief | -1.24 | 108 | -0.11 | 0.219 | [-0.30, 0.07] | 0.28 | 510 | 0.01 | 0.777 | [-0.67, 0.10] |
| Certainty | 4.25 | 66 | 0.63 | -0.001 | [0.24, 0.66] | -0.64 | 355 | -0.03 | 0.522 | [-0.14, 0.07] |
| Belief | -0.48 | 66 | -0.05 | 0.633 | [-0.26, 0.16] | -1.35 | 355 | -0.07 | 0.180 | [-0.18, 0.03] |
| Certainty | 4.63 | 108 | 0.40 | <0.001 | [0.23, 0.57] | 2.56 | 510 | 0.11 | 0.011 | [0.03, 0.20] |
| Belief | 1.91 | 108 | 0.16 | 0.09 | [-0.01, 0.34] | 0.54 | 510 | 0.02 | 0.587 | [-0.06, 0.11] |
| Certainty | 3.07 | 108 | 0.28 | 0.003 | [0.09, 0.47] | 1.69 | 510 | 0.07 | 0.092 | [-0.01, 0.16] |
| Belief | 0.33 | 108 | 0.03 | 0.740 | [-0.15, 0.21] | 0.78 | 510 | 0.03 | 0.435 | [-0.05, 0.12] |
| Certainty | 3.47 | 66 | 0.39 | <0.001 | [0.16, 0.60] | 1.77 | 355 | 0.09 | 0.078 | [-0.01, 0.20] |
| Belief | -0.20 | 66 | -0.02 | 0.843 | [-0.24, 0.20] | -1.44 | 355 | -0.08 | 0.151 | [-0.18, 0.03] |

As a secondary measure, participants also selected who they thought the true winner of the election was (Trump or Biden). Findings regarding the presumed true winner were consistent with findings on rigged election claims, as Trump supporters who claimed that the election was rigged mostly selected Trump as the true winner (see Supplementary Material A).

*We preregistered to conduct hierarchical regression analyses entering demographic variables at Step 1, believing that one’s preferred candidate would win at Step 2, and future certainty at Step 3 as predictors. Controlling for demographic variables did not impact any findings (Table S8–S10 in Supplementary Material A). To be consistent with previous studies, we decided to report multiple regressions with only certainty and beliefs here.*
Finally, unlike future certainty, believing that one’s candidate (Trump or Biden) would win the election (i.e., holding some doubt) did not predict poor information seeking at any time point (T2 or T3; \( p_s > 0.17 \)). These results aligned with our pre-registered hypotheses.

6.1.3.4. Antisocial responding

6.1.3.4.1. Before the outcome was official (the day before and the day after the election; Time 1 & Time 2). Certainty that one’s preferred candidate would win the election predicted greater antisocial tendencies, that is, greater endorsement of violence at Time 1 as an acceptable response if one’s preferred candidate (hypothetically) lost the election (Trump supporters: \( \beta = 0.40, p < 0.001 \); Biden supporters: \( \beta = 0.11, p = 0.011 \); see Table 3 and Fig. 4).

Certainty that one’s preferred candidate would win also predicted greater endorsement of violence at Time 2 (when the election results were inconclusive) among Trump supporters (\( \beta = 0.28, p = 0.003 \)). This relationship did not reach statistical significance among Biden supporters (\( \beta = 0.07, p = 0.092 \)).\(^6\) Still, the strength of the link between certainty and endorsement of violence did not statistically differ across Trump and Biden supporters as the estimated 95% confidence intervals (via bias-corrected bootstrap with 1000 samples) revealed overlapping CIs (\( p > 0.05 \)). Finally, believing one’s preferred candidate would win again showed different patterns of results. Believing that Trump would win marginally related to endorsing violence at Time 1 (\( \beta = 0.16, p = 0.059 \)) but it was not related to endorsing violence at Time 2 (\( \beta = 0.03, p = 0.740 \)). Believing that Biden would win the election did not predict endorsing violence at either time point (Time 1 or Time 2; \( p > 0.43 \)).

6.1.3.4.2. After the outcome was official (the day after the inauguration; Time 3). We next examined whether future certainty that Trump would win the election (before the election; Time 1) predicted identifying with the Capitol insurrectionists at Time 3 (as a proxy indicator of endorsing violence). Analyses confirmed this to be the case (\( \beta = 0.391, p < 0.001 \)). Unlike future certainty, believing that Trump would win the election (at Time 1) did not predict identifying with the Capital insurrectionists (\( \beta = -0.02, p = 0.84 \)). Finally, future certainty and beliefs that Biden would win the election did not predict identifying with the Capital insurrectionists (certainty: \( \beta = 0.09, p = 0.08 \); beliefs: \( \beta = -0.08, p = 0.15 \)).\(^7\)

6.1.3.5. Future certainty vs. strength of support. To check the robustness of findings after accounting for the strength of support for one’s candidate, we re-conducted the regression analyses by adding strength of support (assessed at Time 1) as a control variable. Importantly, doing so did not impact the findings regarding poor information seeking. Among Trump supporters, certainty that Trump would win the election (at Time 1) still predicted rigged election claims at Time 2 (albeit marginally this

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\(^6\) This may be due to the election results leaning toward Biden the day after the election. The relationship between certainty and violent tendencies at Time 2 was statistically significant among Biden supporters when demographics variables were controlled (see Table S8 in Supplementary Material A).

\(^7\) We also explored whether future certainty predicted identifying with the Capitol insurrectionists after accounting for violent tendencies reported at Time 1. Remarkably, certainty that Trump would win the election (at Time 1) was a significant predictor (\( \beta = 0.32, p = 0.010 \)) even after accounting for participants’ pre-existing violent tendencies, showing the robustness of the observed links.
time; \( \beta = 0.18, p = 0.076 \) and Time 3 \( \beta = 0.39, p = 0.002 \). Among Biden supporters, certainty that Biden would win the election again predicted rigged election claims at Time 2 (when results were inconclusive; \( \beta = 0.12, p = 0.010 \) but not at Time 3 (after the election was officially called for Biden; \( \beta = 0.02, p = 0.649 \). Similarly, accounting for strength of support did not change the findings regarding antisocial behavior. Certainty that Trump would win the election still predicted endorsing violence at Time 1 \( (\beta = 0.42, p < 0.001) \) and Time 2 \( (\beta = 0.25, p = 0.017) \) and identifying with the Capitol insurrectionists at Time 3 \( (\beta = 0.25, p = 0.030) \). And, among Biden supporters, certainty that Biden would win still predicted endorsing violence at Time 1 \( (\beta = 0.12, p = 0.011) \) and Time 2 (albeit marginally; \( \beta = 0.09, p = 0.054 \)).

7. General discussion

Across three studies, certainty about the future predicted poor information seeking (cognition) as well as antisocial tendencies (behavior) during two societal periods of uncertainty—the COVID-19 pandemic and the 2020 U.S. presidential election. In Study 1, certainty about positive as well as negative COVID-19 futures (e.g., “I know that everything is going be fine soon,” “I know that nothing is going to get better soon”) both predicted poor information seeking (i.e., ignoring medical experts, adhering to conspiracy theories, lower objective knowledgeability). Building on these results, Study 2 revealed that future certainty regarding COVID-19 was linked to antisocial behaviors in terms of noncompliance with preventative health recommendations (e.g., social distancing). Finally, in Study 3, future certainty that one’s preferred candidate would win the 2020 presidential election predicted poor information seeking (claiming that the election was rigged when the results were inconclusive or one’s candidate had lost) and greater antisocial responding (endorsing violence if one’s candidate were to lose and identifying with Capital insurrectionists once one’s candidate had lost). Taken together, this work elucidates that a psychological state—future certainty—has meaningful and potentially dangerous cognitive and behavioral outcomes during periods of societal uncertainty.

7.1. Theoretical extensions

The present work extends past research in several ways. First, it integrates two independent lines of research, work on certainty and work on future thought, by studying the juxtaposition of these two constructs (e.g., Oettingen, 2012; Petty & Krosnick, 1995). While past research on certainty has almost exclusively focused on attitude certainty, that is, certainty toward relatively accessible and knowable attitude objects, the present work examined certainty about unknown future outcomes. In doing so, our work begins to explore future certainty as a psychological variable—specifically, we found that future certainty (across negative as well as positive futures) potentially has deleterious consequences during periods of societal uncertainty, including poor information seeking (e.g., adopting misinformation) and antisocial behaviors (e.g., endorsing violence). Thus, the present work aims to pave the way for future studies to more systematically examine “future certainty” as a psychological construct, for instance, in terms of delineating the antecedents, strengths, and implications of this psychological state.

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8 Strength of support for one’s candidate (Biden or Trump) did not consistently predict poor information seeking or antisocial behavior. For instance, while support for Trump predicted rigged election claims at Time 2 \( (\beta = 0.22, p = 0.029) \) it did not do so at Time 3 \( (\beta = 0.19, p = 0.112) \). Also, support for Trump was not related to endorsing violence at Time 2 \( (\beta = 0.09, p = 0.400) \), although it predicted identifying with the Capitol insurrectionists at Time 3 \( (\beta = 0.32, p = 0.008) \). See Supplementary Material A.
cova riables, and potential outcomes of such certainty.

The present results not only integrate but also extend previous research on certainty and doubt, as well as research on future thinking. For instance, being certain about things that others judge as unknowable has been shown to incite antisocial responding (e.g., aggression; Gollwitzer & Oettingen, 2019; Gollwitzer et al., 2022). The present findings align with this work by demonstrating a specific test case of this effect; certainty about the future involves certainty about content—the future—that is often perceived or judged as unknowable. Additionally, our work contributes to the literature on intellectual humility (e.g., Leary et al., 2017) by showing that intellectual doubt (“I believe that my candidate will win although I can be wrong”) may be one way to effectively attenuate poor information seeking and antisocial responding during uncertain societal events. Finally, the present results extend past work on the relationship between ignorance and future thinking in the form of unrealistic optimism (e.g., Blumenthal-Barby & Ubel, 2018) and pessimism (e.g., Miranda & Menrini, 2007) by showing that a strong conviction, regardless of its content (optimistic or pessimistic), can motivate people to ignore facts and perform uninformed behaviors.

7.2. Certainty versus believing

The present findings also reveal that future certainty is distinct from beliefs about the future. First, unlike future certainty, participants’ beliefs about the future—which entail some doubt—did not relate to poor information seeking. Instead, beliefs about negative COVID-19 futures predicted greater seeking of reliable information (e.g., attention to medical experts, less conspiratorial thinking), and beliefs about positive COVID-19 futures did not predict information seeking at all. Second, while certainty about positive and negative COVID-19 futures did not correlate, beliefs about positive COVID-19 futures inversely correlated with beliefs about negative COVID-19 futures (as one would expect). These findings suggest that certainty about the future may be for the sake of certainty itself, possibly creating an experience like Orwellian doublethink where one holds contradictory forms of “knowledge” at the same time (Orwell, 1949). Third, while future certainty was generally linked to antisocial tendencies (e.g., noncompliance with COVID-19 regulations, endorsing violence, and identifying with Capital insurrectionists), beliefs about the future were not linked to such antisocial tendencies. In line with Gollwitzer and Oettingen (2019), doubt, then, may function as an important ingredient to prevent antisocial responding during periods of uncertainty.

7.3. Is future certainty always dangerous?

We focused on the potential dangers of future certainty in terms of cognition and behavior. Yet, future certainty may also have beneficial outcomes. For one, it may alleviate the negative affect (e.g., anxiety) and perceived threat stemming from uncertain situations (see Hirsh et al., 2012) by providing a sense of control at the moment. Further, future certainty may alleviate the cognitive load stemming from efforts to reduce uncertainty (e.g., collecting data from one’s context; see FeldmanHall & Shenhar, 2019). That is, future certainty can operate as a “shortcut” to certainty, namely, a computationally less expensive method of uncertainty management. Finally, future certainty may also meet some social needs by bringing together like-minded individuals (i.e., those who hold certainty about a specific future) as observed in the case of the shared reality grown among conspiracy theorists (Stenisko et al., 2020). Future work should investigate the effects of future certainty and their underlying processes more thoroughly to better understand the potential psychological motives underlying future certainty.

7.4. Future certainty: Confirmed versus disproved

Importantly, we considered what happens when one’s future certainty is later confirmed versus disproved by reality. For instance, when one’s future certainty is later confirmed by reality (the predicted outcome actually occurs), the links between future certainty and poor information seeking and antisocial behavior may be attenuated. In Study 3, those who were certain that Biden would win the election (before the election) no longer showed poor information seeking or antisocial behaviors when the outcome confirmed their certainty. At the same time, and in line with highly-committed individuals doubling down on their commitment after negative feedback (Festinger et al., 1956), supporters of Trump, whose certainty that Trump would win was later disconfirmed, continued to exhibit poor information seeking and antisocial behavior. As such, the dangers of future certainty, as examined here, may be most prominent in cases where one’s certainty is disproved or when a direct confirmation is either unlikely or delayed (as in the case of COVID-19). Future research should continue to test such potential boundary conditions of the observed links.

7.5. Limitations

We consider several limitations. Although Study 1 was longitudinal, the high over-time consistency within the variables left us little room to reliably investigate cross-lagged effects (see Supplementary Material A). Future work may adopt a longitudinal design with longer time intervals across assessments or experimental designs. Future work should also consider the pathways underlying the observed links and whether these links exhibit reciprocal causality. For one, certainty about the future may lead to poor information seeking, which in turn leads to antisocial behaviors. For another, certainty about the future may lead to poor information seeking, which in turn may again foster greater certainty about the future (a cyclical process; see Dunning, 2011).

The included measures also have some limitations. For instance, in Study 3, we created our own measure of identifying with Capital insurrectionists. Future research should investigate the relationship between future certainty and antisocial responding using measures that have been more robustly validated. Relatively, further research is needed to systematically examine whether “future certainty” is a unique psychological construct (e.g., a stable attitude or trait) and to establish its potential relationship with other convergent or divergent psychological constructs. Finally, we also encourage future work to examine the generalizability of our findings, for instance, in terms of testing more diverse samples and testing whether our findings remain consistent outside of societal events of uncertainty. For instance, future certainty about uncertain personal events (e.g., “I am certain I will get a promotion within the next year”), may function differently, and in turn, lead to different outcomes.

8. Conclusion

In three studies, certainty about the future during two major societal events of uncertainty, the COVID-19 pandemic and the 2020 U.S. presidential election, predicted important psychological outcomes across cognition and behavior. Overall, our findings suggest that certainty about the future may contribute to poor information seeking and antisocial responding during periods of uncertainty. These findings open the door for a deeper scientific study of the consequences of certainty in future thinking, as well as the protective power of holding beliefs with doubt on cognizing facts, making well-informed decisions, and attenuating antisocial behavior.

CRediT authorship contribution statement

Irmak Olcaysoy Okten: Conceptualization, Methodology, Formal analysis, Investigation, Data curation, Writing — original draft, Project administration.
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Gabriele Oettingen: Conceptualization, Methodology, Resources, Mentoring, Writing — review & editing.

Originally published in: Personality and Individual Differences, 195, Article 111606, 2022, p. 11